

# Training Presentation

Supporting the Localization of Aid: Adopting a Supportive and Equitable Partnership Stance



## Training Context

For several years, the localization of aid has become an ethical, strategic, and operational imperative in the international solidarity sector. Driven by commitments such as the Grand Bargain, this movement aims to refocus aid around local actors, recognize their expertise, and grant them a central role in the design, implementation, and governance of humanitarian and development actions.

However, this paradigm shift cannot be reduced to a mere transfer of responsibilities or funding. It involves a deep readjustment of professional attitudes within international organizations:

- Transitioning from direct execution to accompaniment,
- Promoting autonomy rather than dependency,
- Building partnerships based on trust, equity, and co-construction.

Many professionals in the sector have not been trained in these new support, coaching, or partnership relationship practices. The dominant tools, methods, and frameworks remain largely oriented towards action management, rather than the autonomous capacity building of local actors.

This training aims to equip operational, technical, and managerial teams to become true facilitators of local change, capable of sustainably supporting partner organizations while respecting their autonomy and identity.

## General Objective

To assist professionals from international organizations and companies in transitioning to a facilitator stance, capable of effectively supporting local capacity-building dynamics without replacing local actors.

## Target Audience

Personnel in charge of operations, partnerships, organizational development, or technical support within international organizations and companies committed to localization.

## Training Modules Overview

The training consists of several complementary modules, organized over 2 to 4 days depending on needs. The methodology is interactive, participatory, and tailored to the participants' profiles (role-playing, case studies, group work).

### Module 1 – Understanding Aid Localization

- Origins and international commitments (Grand Bargain, nexus, etc.)
- Political, operational, and ethical issues
- Impacts on the roles of international organizations

### Module 2 – Changing Stance: From Doing to Letting Do

- Reflection on professional attitudes
- Identifying resistance to change
- Practices promoting the autonomy of local partners

## Module 3 – Supporting, Coaching, Mentoring

- Differences between coaching, mentoring, and technical support
- Tools for active listening, feedback, and co-constructing objectives
- Ethics and managing the support relationship

## Module 4 – Differentiated Pedagogy and Tool Adaptation

- Understanding the learning profiles of local partners
- Adapting speeches, materials, and methods
- Working with CSOs at various levels of structuring

## Module 5 – Building Equitable and Sustainable Partnerships

- Respectful collaboration frameworks
- Non-substitution, power-sharing, recognition of expertise
- Developing joint monitoring and evaluation tools

## SLD Team

We are 4 collaborators with over 15 years of solid experience.

Bintou Sylla is the chief collaborator of Skills for Local Development (SLD) and an international reference in aid localization. With recognized expertise in diagnosing the organizational capacities of local NGOs, she notably conducted a major study in Niger as part of the "Localization and Capacity Building in the Lake Chad Basin" project, in partnership with NORCAP and OCHA. Her strategic approach aims to strengthen the autonomy of local actors by placing them at the heart of humanitarian and development aid mechanisms. At SLD, she leads the integration of the ESLD (Enabler of Skills for Local Development) label, guaranteeing the quality and sustainability of skill transfer initiatives in rural areas. Her constant commitment to equitable partnerships and appropriate funding makes her a key player in the shift towards more inclusive and effective aid.

We regularly work with a network of over 30 local experts to anchor our services locally.

## Financial Arrangements

The daily rate varies according to:


- The level of educational customization (according to the participants' profiles)
- The intervention format (in-person, online, or hybrid)

A quote is provided upon request after a brief needs analysis.

## Deliverables for Each Training Cycle

- Training certificate
- Training modules (French / English)
- Individualized mentoring plan for each participant (post-training)
- Synthetic training report

For any training request or personalized quote:

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 <https://sldoffice.com/formation-1/>